Citation:

http://digitalarchive.wilsoncenter.org/document/118585

Summary:

The exhibits included Pervez’s notebooks with such incriminating language as “atom” and “military.” Moreover, “my expert is procurement manager for nuclear plant.” A letter from Ul-Haq to Pervez from early 1987 demonstrated that this was more than a business venture: “personal interests must not be allowed to overtake national interests.”

Credits:

This document was made possible with support from the Leon Levy Foundation and Carnegie Corporation.

Original Language:

English

Contents:

- Scan of Original Document
**APPLICATION FOR EXPORT LICENSE**

**DEPARTMENT OF STATE**

**Case No. M-2008-00012**

**Doc No. C17625754**

**Date: 03/14/2013**

---

**APPLICANT:**

Carpenter Technology Corporation

**Address:** 101 West Barn Street, Reading, PA 19612-4662

**NAME:** A.P. Enterprises

**Address:** 75 - Havenbrook Blvd., Willowdale, Ontario L4A, Canada

**NAME:** Multinational Inc.

**Address:** 24-B. Guberg, Lahore, Pakistan

---

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Quantity</th>
<th>Unit Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>High Speed Turbine &amp; Compressor Parts</td>
<td>2335 lbs</td>
<td>$4.70/lb</td>
<td>$1,200,000.00</td>
</tr>
</tbody>
</table>

---

**REVIEW AUTHORITY:** Sharon Ahmad, Senior Reviewer
EASYLINX 8860169A001 23JAN87 13:56/13:57 EST
VIA: 836432

TO: 62947352

CARTECH RDG

06986766 TOR
JAN 23/87 AMSY
A4212

TN: AL TOMLEY

HOPE U HV CHECKED OUT MY L/C THRU UR BANK. WORKING HARD ON AMENDMENT TO GET U PAID ON FOB AS I PROMISED. AS SOON AS IT'S DONE I'LL SUBMIT ALL DOCS WE AGREED. ALSO, I'VE MOVED THE DEL DATE FROM MAR 15 TO MAR 25 FOR UR CONVENIENCE. PLS BEAR WITH ME UNTIL I REC'V AMENDMENT.

RGDS
ARCHIE PERVEZ
TLX 06-986766 TORONTO

CARTECH RDG

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
February 20, 1987

Carpenter Technology Corp.
P.O. Box 14662
Reading, Pennsylvania
19612-4662 U.S.A

Attention: A.J. Tomley, General Manager

Dear Mr. Tomley,

I am forwarding to you irrevocable proceeds from the letter of credit from the Bank of Credit and Commerce Canada in the amount of $258,500.00 U.S. in favour of Carpenter Technology Corporation.

Please proceed and enter my order for Maraging Steel C-350 as per quote December 29, 1986.

Shipping instructions will follow. Please also make note that export license should be issued before February 30, 1987. Attached are the letters from the importer and the government agency in Pakistan.

Yours Truly,

A. Pervez
A.P. Enterprises

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
BANK OF CREDIT AND COMMERCE CANADA

1 KING STREET EAST

TORONTO, ONTARIO, CANADA

ORIGINAL

Dear Sir:

Letter of Credit No. HEB/1119/87 DATED JANUARY 5, 1987

Issued by: HABIS EUROPEAN BANK LTD.

ST. JAMES HOUSE MARKET STREET, DOUGLAS ISLE OF MAN

BRITISH ISLES

Expiring: APRIL 9, 1987

Your Ref: EXP/1001/87/TOR

We hereby authorize and direct you to pay the proceeds of each draft drawn by us, payable to your order, under and in compliance with the above described Letter of Credit (herein called the "Credit"), if and when such a draft is honoured by you, an amount or amounts not exceeding in the aggregate

$258,500.00 (US TWO HUNDRED AND FIFTY EIGHT THOUSAND FIVE HUNDRED DOLLARS)

CARPENTER TECHNOLOGY CORPORATION whose address is

23 WEST MORE DRIVE, BEXHILL, ONTARIO N9V 3Y7

(you are hereby authorized to pay the above sum to, and deliver the proceeds of the above described Letter of Credit to, the above address) (herein called the "Designated Payee")

This instrument, and your acceptance thereof, is not a transfer or assignment of the Credit, does not give to the Designated Payee any interest therein and does not affect our or your right to agree to amendments thereto, the cancellation thereof, or any succession therefore.

We warrant to you that we have not and will not, by negotiation of drafts or otherwise, transfer or assign the right to receive the whole or any part of such proceeds, and that we have not and will not give any other authorization or direction to make any payment of such proceeds to any third party.

Please advise the Designated Payee of our acceptance of this instrument and, in consideration thereof, we agree that this instrument is irrevocable.

We transmit to you herewith the Credit (including all amendments, if any) and request you to note thereon the following authorization and direction, and also enclose our cheque for $3,666.25 to cover your charges.

Yours very truly,

A.P. ENTERPRISES

(Name of Beneficiary)

Signature and Authority to Sign Guaranteed.

Name and address of Bank:

COSINCT

Authorized Signature

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

(We accept the foregoing instrument.

BANK OF CREDIT AND COMMERCE CANADA

February 18, 1987

1987

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625746 Date: 03/14/2013
TO WHOM IT MAY CONCERN

We, as an importer of Maraging Steel C-350 hereby, guarantee that the above mentioned material procured through A P Enterprises, Toronto, Canada will be used solely for manufacturing of high speed compressors, turbines, and special tools and valves in Pakistan.

N. Pasha
General Manager

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
Pakistan Council of Scientific & Industrial Research
LABORATORIES, LAHORE - 18, PAKISTAN

REF No. HMD/MKH/ DATED 4.12.1986

TO WHOM IT MAY CONCERN

MARAGING STEEL C-350 IS USED IN PAKISTAN
FOR THE MANUFACTURE OF HIGH SPEED COMPRESSORS
TURBINES, SPECIAL TOOLS AND VALVES.

(Khurram)
(DR. M. KHALID MASOOD)
HEAD
MINERALS & METALLURGY DIVISION

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

Cable: CONSEARCH LAHORE • Tel: 873866 • PBX: 870324-27
Multinational Inc.

February 10, 1987

A.P. Enterprises
1007-75 Havenbrook Blvd.
Willowdale, Ont.
M2J 1AB
CANADA

Attention: Mr. A. Pervez

Dear Mr Pervez,

This is to confirm that we will purchase through you a minimum of 25 tons of Maraging Steel C-350 every three months for period of at least 3 years. This is subject to the receipt of the first consignment from the US and our satisfaction that it meets our specification.

This undertaking is also subject to all consignments meeting our specified standards.

Yours Sincerely

[Signature]

Inam-ul-Haq
Chief Executive

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
April 30, 1987

A.P. Enterprises
1007-75 Havenbrook Boulevard
Willowdale, Ontario M2J 1A8
CANADA

Attention: Mr. A. Pervez, President

Re: Your Order Requirements For 55,000 Lbs. 5.9” Dia.
    Maraging 350 Annealed Rough Turned

Dear Mr. Pervez:

We reconfirm our quoted price of $4.70/lb., F.O.B. Reading, Pennsylvania. This
price is firm for an order received and accepted by Carpenter Technology no
later than Friday, May 8, 1987. (This includes our receipt of an Irrevocable
Letter of Credit acceptable to Carpenter). Orders accepted after May 8, 1987
are subject to price renegotiations.

We also reconfirm that delivery for the subject material will be six (6) weeks
from receipt of the acceptable Letter of Credit.

Attached are listed the Carpenter type chemistry for C-350, as well as the
customary standard specification governing processing, mechanical properties,
and standard testing parameters.

Lastly, we confirm that Carpenter Technology will provide A.P. Enterprises
a commission payment in the amount of 5% of the net, unboxed, F.O.B. Reading,
Pa., value. This will be payable upon completion of the order transaction.

Sincerely yours,

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

[Signature]

Albert J. Tomley
General Manager
International Marketing

FEDERAL EXPRESS MAIL
April 30, 1987

The chemistry range for Carpenter Maraging 350 is as follows:

C-350

Carbon: .03% Max.
Manganese: .10% Max.
Silicon: .10% Max.
Phosphorus: .01% Max.
Sulfur: .01% Max.
Nickel: 18.0% - 19.0%
Molybdenum: 4.6% - 5.2%
Cobalt: 11.5% - 12.5%
Titanium: 1.3% - 1.6%
Aluminum: .05% - .15%
Zirconium: .020% Max.
Boron: .003% Max.
Calcium: .050% Max.
Balance - Iron

*Meets Spec. MIL-S-46850, Rev. C.

Albert J. Tomley
General Manager
International Marketing

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
Carpenter Technology Corporation
Reading, Pennsylvania 19603

RELEASED IN FULL

DATE December 29, 1986

A.P. Enterprises
75 Havenbrook Blvd., Ste. 1007
Willowdale, Ontario
M2J 1A8

Attention: Mr. A. Pervez

OUR QUOTATION IS AS FOLLOWS:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>QUANTITY</th>
<th>SIZE AND DESCRIPTION</th>
<th>PRICE PER</th>
</tr>
</thead>
</table>
| 1    | Approx. 55,000 lbs. 5.9" Dia. Maraging 350 ANL RT | Shipping Location: Multinational Inc. 24-B Gulberg, Lahore, Pakistan 87 09 66 Carpenter Account Number: Mellon Bank Philadelphia Account #2-583-896 Manufacturing will be predicated on the following:
1. Receipt of an Irrevocable Letter of Credit confirmed by Mellon Bank East and payable at sight.
2. Receipt of U.S. Validated Export License. | $ 4.70/lb. NET/USF |

PLUS PACKING

PLUS FREIGHT - CIF Charges as routing is determined by customer.

EXPECTED SHIPMENT DATE: Approximately March 15, 1987 -- Based upon receipt of the aforementioned items

Thank you for the opportunity to quote on the above.

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
CARPENTER TECHNOLOGY CORPORATION  
READING, PENNSYLVANIA 19612  

DATE NOVEMBER 10, 1986

A.P. ENTERPRISES  
75 HAVENBROOK BLVD. STE. 1007  
WILLOWDALE, ONTARIO  
M2J 1A8  

ATTENTION: MR. A. PERVEZ

OUR QUOTATION IS AS FOLLOWS:

<table>
<thead>
<tr>
<th>50,000 LBS</th>
<th>4 1/2&quot; RD ANL MARAGING 350</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$5.12 LB/USF</td>
</tr>
<tr>
<td>35 RC C</td>
<td></td>
</tr>
<tr>
<td>YIELD: 120 KSI</td>
<td></td>
</tr>
<tr>
<td>TENSILE: 165</td>
<td></td>
</tr>
<tr>
<td>ELONGATION: 18%</td>
<td></td>
</tr>
<tr>
<td>REDUCTION: 70%</td>
<td></td>
</tr>
</tbody>
</table>

CARPENTER TECHNOLOGY requires a confirmed letter of credit confirmed on a U.S. bank before start of manufacturing of material.

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

- [ ] PLUS PACKING & $.11/LB EXPORT BOXING (IF REQUIRED)
- [x] PLUS FREIGHT & APPROX. $.03 - $.05/LB

SHIP TO: F.A.S. BALTIMORE

EXPECTED SHIPMENT DATE: APPROXIMATELY 10-12 WEEKS FROM RECEIPT OF ORDER.

Thank you for the opportunity to quote on the above.

CARPENTER TECHNOLOGY CORPORATION

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625738 Date: 03/14/2013
June 9, 1987

A.P. Enterprises
1007-75 Havenbrook Boulevard
Willowdale, Ontario M2J 1A8
CANADA

Attention: Mr. A. Pervez

Dear Mr. Pervez:

This is to confirm our verbal conversation of June 9, 1987.

1. We will accept your order through June 16, 1987, at the previously quoted price. Orders received June 17, 1987 and later would be at the new price previously reported.


Very truly yours,

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

Albert Tomley
General Manager
International Marketing

AJT/f1j
May 7, 1987

A.P. Enterprises
1007-75 Havenbrook Boulevard
Willowdale, Ontario M2J 1A8
CANADA

Attention: Mr. A. Pervez, President

Subject: Your Order Requirement For 55,000 Lbs. 5.9" Dia. Maraging 350 Annealed Rough Turned

Re: Your Telephone Discussions With John New

Dear Mr. Pervez:

Per your referenced discussion, Carpenter Technology will enter the quotation validity date from May 8 to May 18, 1987. Our price will remain firm for an order received and accepted by May 18, 1987.

As we have discussed on prior occasions, Carpenter has an active interest toward the developing market share in Asia. We have identified Pakistan as having significant additional potential for Carpenter products. We would like to re-affirm our relationship with A.P. Enterprises and develop market strategies which could expedite our growth in sales. With this goal in mind, we wish to extend to you and Mr. David Walker, our invitation to meet with us in Reading at the time of order delivery in July. In addition, we would like to extend, through you, our formal invitation to your client, Mr. Inam of Multinational, to also visit Carpenter Technology in Reading.

For your convenience, Carpenter would be pleased to provide transportation from Toronto by means of our corporate aircraft. During your visit, we would schedule a comprehensive tour of our facilities plus meetings with our management team.

The focus of the meetings would be the development of strategic plans for sales development in Pakistan. Tentatively, we would suggest that our aircraft meet you in Toronto a day ahead of the ship date (or July 9).

We look forward to receiving your letter of credit and toward seeing you in July.

Sincerely,

Albert J. Tomley
General Mgr. - International Marketing

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
**RELEASED IN FULL**

---

**Habib European Bank Limited**

ST. JAMES HOUSE MARKET STREET DOUGLAS ISLE OF MAN BRITISH ISLES

---

**IMPOSSIBLE DOCUMENTARY CREDIT**

<table>
<thead>
<tr>
<th>Date of Issue</th>
<th>12.6.87</th>
</tr>
</thead>
</table>

**DATE AND PLACE OF EXPIRY**

| 29.6.87 at the counters of Habib American Bank, New York, U.S.A. |

**ADVISORY BANK**

| HABIB AMERICAN BANK, 19 RECTOR STREET, NEW YORK, U.S.A. |

**ADVISING BANK**

| ALUCIC SYSTEMS LIMITED 12 FINCH ROAD DOUGLAS ISLE OF MAN |

**CREDITOR**

| ALUCIC SYSTEMS LIMITED 12 FINCH ROAD DOUGLAS ISLE OF MAN |

**ACCOUNTS**

| CARPENTER TECHNOLOGY CORPORATION READING PENNSYLVANIA UNITED STATES OF AMERICA |

**COUNTRY OF ORIGIN**

| USA |

---

**INSTRUCTIONS FOR THE NEGOTIATING BANK**

- **COUNTER SERVICE**
- **INSTRUCTIONS FOR PAYMENT**

---

**INSTRUCTIONS FOR PAYMENT**

- **INSTRUCTIONS FOR PAYMENT**

---

**REVIEW AUTHORITY:** Sharon Ahmad, Senior Reviewer
CONTINUATION SHEET No. 2

Habib European Bank Limited

IRREVOCABLE
DOCUMENTARY CREDIT

Number HEB/1152/87

1. Full set of clean "Shipped on Board" Ocean Bills of Lading drawn to the order of HABIB BANK LIMITED showing freight prepaid and marked notify M/S Multinational Inc., 24-B Gulberg II, Lahore, and Habib Bank Ltd., Rawalpindi Cantt.

Third Party and Short form/Blank Back Bills of Lading not acceptable.

Bill of Lading to say "SPECIAL TOOLS ALLOY M.S BARS" before description of goods.

L/C No. HEB/1152/87 not to be shown on Bill of Lading.

2. Shipment/Transhipment on Indian Flag Vessels not allowed.

3. Shipment by any shipping line except that of India, Israel, South Africa and Taiwan. Certificate to this effect issued by the shipping company to accompany original set of documents.

4. Invoice exceeding this credit amount not acceptable.

5. Certificate issued by the Manuafacturers confirming goods as per Chemical Compositions attached to the Letter of Credit to accompany original set of documents.

6. Full set of Bills of Lading as per clause 1 of page 2 to be sent directly by DHL Courier Service to Habib European Bank Limited, St. James House, Market Street, Douglas, Isle of Man within 4 days of shipment. Copy of Telex from Habib European Bank Limited confirming receipt of full set of Bills of Lading as per L/C Terms alongwith receipt issued by DHL Courier Service and non-negotiable copy of Bill of Lading to be presented with original set of documents for negotiation.

ADDITIONAL INSTRUCTIONS FOR THE NEGOTIATING BANK

Negotiation not allowed under reserve against any discrepancy.

The negotiating bank immediately on negotiation will send Telex to the opening bank on Telex No. 629263 Habrman G conveying date of documents negotiated, date of DHL Receipt for Bills of Lading to opening bank, Bill of Lading No., Date of Shipment, Name of carrying Vessel. Copy of such Telex to accompany original set of documents.

Authorised Signature

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625734 Date: 03/14/2013
UNCLASSIFIED U.S. Department of State  Case No. M-2008-00012  Doc No. C17625733  Date: 03/14/2013

Mellon Bank

[Text content not legible due to quality of the image]
RELEASED IN FULL

37-05-12 16:16

MCC IN 16.17

4/11/27 16:04

FCG JUN 12 11:18

37-17/27AMNYP

76 536165 37-05-12 16:16

TO HABIB AMERICAN BANK, NEW YORK.

TEST 24-284.07 12.6.87 ON US$.170,000.00

WE ISSUE OUR CONFIRMED IRREVOCABLE CREDIT HEB/1152/87 TO EXPIRE IN

4.5.87 ON 29.2.87.

APPLICANT: ELVELF SYSTEMS LTD., 12 FINCH ROAD, DOUGLAS, ISLE OF MAN.

BENEFICIARY: CARPENTER TECHNOLOGY CORPORATION, READING, PENNSYLVANIA,

USA.

TO BE ADVISED THROUGH: MELLON BANK, INT'L OPERATION, P.O.B.7250,

PHILADELPHIA PA 19101 USA BY TLX ON TLX NO. 0838288

AMOUNT: US$.170,000.00 (US$ ONE HUNDRED AND SEVENTY THOUSAND ONLY) C

AND P KARACHI.

AVAILABLE BY BENEFICIARIES MANUALLY SIGNED DRAFTS DRAWN ON IMPORTERS

AT EIGHT.

PARTIAL SHIPMENT ALLOWED.

TRANSHIPMENT PROHIBITED.

SHIPMENT UPTO 29.2.87.

PRESENTATION UPTO 29.3.87 BUT WITHIN 14 DAYS FROM THE DATE OF BILL OF

LADING.

SHIPMENT FROM USA TO KARACHI PAKISTAN BY STEAMER.

COVERING: 15,000 KGS SPECIAL TOOL ALLOY MARAGING STEEL C-350, 0.150

MM, HOT ROLLED BARS, ANNEALED TURNED IN RANDOM LENGTHS BETWEEN 2.44

METERS/4.27 METERS.

FULL DETAILS TO FOLLOW.

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625722 Date: 03/14/2013
Multi-national will pay the following charges to AP Enterprises:

A. Freight & Insurance: $8,000.00 to be paid at time of obtaining L/C.
B. The amount of US $6000.00 to be paid to AP Enterprises.
C. L/C will be established by Multi-national as per instruction of AP Enterprises.

Signed: Isam ul Haq
Witnessed by: Uncle Bari

Signed: Ashad Pervez

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
This is to confirm that Mr. Arshad Pervez is authorized to promote and negotiate business on behalf of Abdulla Fouad, Supply, Services & Commercial Division. To this effect any commitments on our behalf will have to be approved by us here at Dammam, Saudi Arabia.

Cordially,

[Signature]

General Manager

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
December 31, 1986.

Alu Elec Systems,  
England.  

Dear Sir,  

We are pleased to quote on Maraging Steel C-350 as per your specifications received in your telex dated 11/13/86.  

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>55,000 lbs</td>
<td>$327250</td>
</tr>
<tr>
<td>Sea Freight to Karachi</td>
<td>$6200</td>
</tr>
<tr>
<td>Pay offs</td>
<td>$10000</td>
</tr>
</tbody>
</table>

Total: U.S.$343450  

Please note the following:--  

a) Irrevocable unrestricted L/C required in BCCI Toronto with the option to be moved to our Bank for full amount.  
b) 3rd Party documents should be acceptable.  
c) STALE documents should be acceptable.  
d) Bill of loading should not show a reference to notify party.  
e) The above material will be shipped before March 30, 1987.  
f) All prices are in U.S. funds.  

We thank you for the opportunity of quoting and look forward to being of service to you.  

YOURS TRULY,  

A P Enterprises  

A. Pervez,  

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
<table>
<thead>
<tr>
<th>Element</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Be</td>
<td>98.5 Min</td>
</tr>
<tr>
<td>BeO</td>
<td>1.5</td>
</tr>
<tr>
<td>Al</td>
<td>0.1</td>
</tr>
<tr>
<td>C</td>
<td>0.15</td>
</tr>
<tr>
<td>Fe</td>
<td>1.3</td>
</tr>
<tr>
<td>Mg</td>
<td>0.08</td>
</tr>
<tr>
<td>Si</td>
<td>0.06 V</td>
</tr>
</tbody>
</table>

Other imp: 0.04 pt.
Max at room temp.
UTS: 47000 SI.
Yield: 0.2 of 35000.
Elong: 72 ft. FOB.

3x3x2.7

$2.65/1lb  150 lb
REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

1) supply us with detailed spec and joint in which your required (shut metal)
we have a possible source of supply
A.P. Project
Military

What is the remainder?

nickel, chromium, lead,

c = 350 range

continued broken down

could AMS #

AMS E

ASTM

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
Apostle

- 350 in too general
- I can't make guess
- does not real give color/face
- Technical spec.
- Information
- What we have is only part of spec.
My expert is a procurement manager for a nuclear plant. Should Canada jump on the bandwagon?
Architectural air conditioning & ventilation, Drafting training of students.
Place an order subject to export license.

Geo Wyz
RELEASED IN FULL

Vax 11/780
Gamma scanning Cobalt 60 6/3/79
Life of 5.3 yrs
100 cysts
Scanty column
Req'd oil & defini-

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
April 3, 1987

Dear Inam Bhai
Assalamu Alaikum

Enclosed please find a copy of the license from the U.S. Department of Commerce for the product in question. As you are aware, this has been obtained after a great deal of effort and sustained work.

Please make sure that you have every thing in order at your end so that we bring this to fruition. Please also get the L/C validated again and extended for at least eight weeks from the date the BCCI Toronto is notified of such extension.

It has been our experience that L/C extension or amendments take at least two weeks by which time the extension period is already expired or used up considerably.

Please comply with these requests fully so that we do not have to repeat these steps every two to four weeks.

Thanking you in anticipation.

Sincerely,

Arshad Pervez

Encl.
**REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer**
UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625790 Date: 03/14/2013

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625790 Date: 03/14/2013
REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625793 Date: 03/14/2013
REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
RELEASED IN FULL

1. US Dept of Commerce Export License Required
   Details and:
   a) list of end use
   b) what will materials
   used for

2. Irrevocable Letter of Credit req
   before manufacturing starts

3. Full specifications required for
   processing it will
   a) what processing will be do
   in Pakistan
   b) will material be forged, or
   welded or what
   c) what if material is what
   is required

4. Is any ship of any nation
   ok for shipping

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
RELEASED IN FULL

1) Export license requested. Please advise
   a) Who is end user
   b) What will be use of steel in detail.

2) Irrevocable letter of credit required on ordering.

3) Please advise
   a) What processing will take place after delivery, eg forging, machining, etc.

Reg,
A. Power

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

2. Dia 150 mm hot rolled bar, annealed

3. End user: Multinational Corp.
   Lahore, Pakistan

4. Material will be used for manufacturing of
   rockets, compressors and turbines

Best price required.

CNF Karachi

FOB Philadelphia

To: 743-9150

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
ASSIGNMENT AND ACKNOWLEDGEMENT

FOR GOOD AND VALUABLE CONSIDERATION, I, Arshad Z. Pervez, c.o.b. as A P Enterprises, do hereby assign in favour of Hespeler Craft Limited and to A.H. Syed all my right, title and interest, including proceeds with respect to a Letter of Credit issued from the Bank of Credit and Commerce Canada, 1 King Street East, Toronto, Ontario, dated January 2, 1987, to A P Enterprises, and Hespeler Craft Limited and A.H. Syed, jointly and severally, do hereby agree and promise to use the funds from the above said Letter of Credit to pay the balances owing to Carpenter Technology Corporation by A P Enterprises to retain the sum of $20,000.00 Canadian, being the monies owed to us by A P Enterprises and to forward the balance to Arshad Z. Pervez forthwith.

DATED at Scarborough, this 18th day of February, 1987.

Arshad Z. Pervez
c.o.b. as A P Enterprises

A.H. Syed
HESPELER CRAFT LIMITED

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer

87-07-05 15:06
UNIT
C245 18.50
679263 NAQMAN 6
KEY=21657573

ECIC TO
ECIC TO
972 87-07-05 15:07
TO BANK OF CREDIT AND COMMERCE INTERNATIONAL CANADA.

TESTED 4-9017 ON USD 323,450.00 DT 5.4.87 BETWEEN OURSELVES AND

ECIC LEADENHALL STREET LONDON...

WE ISSUE OUR IRREVOCABLE CREDIT HEIB/1119/87 TO EXPIRE IN

CANADA ON 9.4.87.

APPLICANT: BLUELEC SYSTEMS LTD., 12 FINCH ROAD, DOUGLAS, ISLE OF

MAN.

BENEFICIARY: A.P. ENTERPRISES, 1007-75, HAVENBROOK BLVD, MILLONDALE,

ONTARIO M2H4S6, CANADA.

AMOUNT: USD 323,450.00 (USD THREE HUNDRED AND THIRTY THREE THOUSAND,

FOUR HUNDRED AND FIFTY ONLY) TO KARACHI.

AVAILABLE BY BENEFICIARIES MANUALLY SIGNED DRAFTS DRAW ON IMPORTERS

AT 15 DAYS FROM THE DATE OF BILL OF LADING.

PARTIAL SHIPMENT ALLOWED. TRANSMISSION PROHIBITED.

SHIPMENT UPTO 30.4.87

PRESENTATION UPTO 9.4.87 BUT WITHIN 10 DAYS FROM THE DATE OF BILL OF

LADING.

SHIPMENT FROM USA/CANADA TO KARACHI PAKISTAN BY STEAMER.

COVERING: SPECIAL TOOLS ALLOY M.S. BARS, 55,000 LBS C.W. VACMOK

C-250 HARDENING STEEL - 401 DIALED BAR ANNEALED 100 MM ROUND NO

RANDOM LENGTH.

FULL DETAILS TO FOLLOW.

REGARDS
BLUELEC EUROPEAN GB LTD.

ECIC TO

679263 NAQMAN 6

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012 Doc No. C17625802 Date: 03/14/2013
This is to confirm that I called Mr. Joe Del Guidice on the 19th of February 1987 on behalf of Mr. Pervez to confirm if he would accept assignment proceeds from the L/C in the amount of USD 258,500.00 to Carpenter Technology Corporation and that he would receive it by Mr. Pervez the next day. Mr. Del Guidice confirmed that was acceptable.

yong Y. Chak
Letter of Credit Dept.
Bank of Credit and Commerce Canada.
Toronto.

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
Dear [Name],

I can well imagine your annoyance and disappointment over the whole issue but then personal interests must not be allowed to over take national interest and it is in this spirit I am writing this letter to you. I have made numerous trips to Rawalpindi and convinced by the evidence produced of the delicate and intricate nature of the problem. Please believe when I say that in this bargain I have suffered a loss of nearly 15000 $. This amount may be a peanut for a Canadian but is a fortune for a Pakistani. As I could ill afford to sustain this loss I have done my level best to see that the project sees the light of the day. Unfortunately it appears that it will not be possible. If you will kindly recall I had requested you right from the beginning that I must by pass the 'commercial guy'. Whatever best could be done has been done. I have a suggestion to offer that let us pool our resources and locally buy an cash 2 tons per month and ship it to Pakistan on the understanding that payment will be made on production of shipping documents. I on my part will be more than willing to contribute price of one ton. May be we could make the loss suffered in the present deal over a year. Please rest assured that I have done my level best because I know that the deal would have also helped me financially but as it is today I have already suffered a loss of 15000 $ in the bargain. I do sympathize with you and the loss suffered by you but there is nothing that I can do. However I shall make all possible efforts to get order for some other items where the loss could be made up. I will be awaiting a reply sooner-possible.

Yours truly,

[Signature]

[ISMAIIL HAQ]

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
The following response is in sequence order:

acceptable.
c) STALE documents should be acceptable.
d) Bill of loading should not show a reference to notify party.
e) The above material will be shipped before March 30/87.
f) All prices are in U.S. funds.

We thank you for the opportunity of quoting and look forward to being of service to you.

yours truly,

A P Enterprises.

A: [Signature]

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
May 22nd, 1987

Mr. D. Heeley
250 Consumers Road
Suite 210
Willowdale, Ontario

Dear Mr. Heeley:

We are pleased to provide you with a discount status on Quotation 787-44 dated May 21st, 1987.

Floating Point Systems will provide a 10% discount off list prices for the configuration outlined previously at $833,000. U.S. Floating Point Systems has also received approval for a 15% discount on Units 2 and 3, with 20% on Unit 4 with all units to be delivered within one year of the first order. Should all four units be ordered at one time for immediate shipment, you will receive a 20% discount. These discounts are valid based on the first unit order being received prior to June 30, 1987 and the following Terms and Conditions:

- Customer to provide Floating Point Systems (FPS), 30 days prior to shipment, and Irrevocable Letter of Credit in favour of FPS. The Letter of Credit shall be confirmed through a U.S. bank and payment shall occur upon presentation by FPS to the Bank of:

  Request for Payment (Sight Draft)
  Bill of Lading
  Invoice

  If these commodities are destined for export or re-export, they are subject to control by the U.S. Department of Commerce. Diversion contrary to U.S. Law is prohibited.

  It is the customer's responsibility to secure required approval from the U.S. Department of Commerce.

- Pricing for installation, warranty, and service will be finalized with the local FPS Customer Service group and is subject to distances from Customer Service Centres.

Thank you for your confidence in Floating Point Systems.

Sincerely,

Ronald A. Pembrett
Senior Marketing Representative

/revid.
Attach. 2611 Airport Road Suite 300 Mississauga Ontario L4X 1P1 (905) 872-8001

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
May 21st, 1987

Mr. D. Healey
250 Consumers Road
Suite 210
Willowdale, Ontario

Dear Mr. Healey:

Thank you for your continued interest in Floating Point Systems. We are pleased to provide a quotation for our 264 product with 2 Controllers and 2 Disk Drives on each Controller. Our product numbers have changed in the past year as indicated under Model No.

**QUOTATION T87-64**

<table>
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<th>Model No.</th>
<th>Description</th>
<th>Quantity</th>
<th>Price*</th>
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<tr>
<td>M64/600</td>
<td>264 Processor with (2) P64/10 Drives, 2 MWords of Memory, 16K TM RAM, FORTRAN, Program Development Software, System Job Executive, Standard Grey Colour.</td>
<td>1</td>
<td>$738,000.</td>
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<tr>
<td>P64/10</td>
<td>Two P64/10 Drives - 850 MBytes Each</td>
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<td>$70,000.</td>
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<tr>
<td>P64/10-DA</td>
<td>Controller (FD64)</td>
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<td>$25,000.</td>
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<td></td>
<td><strong>SUB-TOTAL</strong></td>
<td></td>
<td><strong>$833,000.</strong></td>
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<tr>
<td>SOFTWARE</td>
<td>MATH Library (Standard)</td>
<td>Included.</td>
<td></td>
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<td></td>
<td>Advanced MATH Library</td>
<td>In 7D Package</td>
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<td></td>
<td>Simulation Library</td>
<td></td>
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<tr>
<td></td>
<td>Sparse Matrix Library</td>
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<td></td>
<td><strong>TOTAL</strong></td>
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<td><strong>$833,000.</strong></td>
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*U.S. Dollars

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
Quotation T87-44
May 21st, 1987
Page Two

TERMS & CONDITIONS

1. Quotation is valid for 30 days.
2. All prices are quoted in U.S. dollars.
3. F.O.B. Plant
4. Customer to provide Floating Point Systems (FPS), 30 days prior to
   shipment, and Irrevocable Letter of Credit in favour of FPS. The
   Letter of Credit shall be confirmed through a U.S. bank and payment
   shall occur upon presentation by FPS to the Bank of:

   Request for Payment (Sight Draft)
   Bill of Lading
   Invoice

5. If these commodities are destined for export or re-export, they are
   subject to control by the U.S. Department of Commerce. Diversion
   contrary to U.S. law is prohibited.

   It is the customer's responsibility to secure required approval from
   the U.S. Department of Commerce.

Pricing for installation, warranty, and service will be finalized with the
local FPS Customer Service group and is subject to distances from Customer
Service Centres.

As previously discussed the crated weight is approximately 3600 lbs. and
this includes the 4 disks.

Please call should you require further details or clarification.

Sincerely,

Ronald A. Pearse
Senior Marketing Representative
FLOATING POINT SYSTEMS (CANADA) LTD.
Certificate of test is required

Payment of $1,000,000

TX 083-45498

and UB 3 P

carpenter teach

1910

U.S.A.

international express

P.O. Box 7250

Sharon Ahmad, Senior Reviewer

REVIEW AUTHORITY:

UNCLASSIFIED U.S. Department of State Case No. M-2008-00012
Doc No. C17625811 Date: 03/14/2013

RELEASED IN FULL
For peace of mind, from date of bill landing, FOB Penn.
629263 HABMAN G
ATTN BRIG INAM

TERMS R AS FOLLOWS N FINAL

1. IN KEEPING WITH THE TERMS OF AN EXPORT LICENCE L/C MUST READ "L/C BEING OPENED ON BEHALF OF AP ENTERPRISES" OTHERWISE LICENSE WILL BE REVOKED.

2. Beneficiary: Carpenter Technology Corp.
Reading, Pa USA ATTN MR Tajoor.

3. Bank: MELLON BANK INTL OPERATION
P.O. Box 7250
Philadelphia Pa 1901 USA
TLX 083-4398
Carpenter Tech Account 2-583-896

4. Payment to be at sight.

5. Certificate of test is not required.

6. L/C should allow 14 days for presentation of documents from the date of Shipment sailing.

7. Partial shipment IS allowed.

8. All expenses on consignee's account.

9. Insurance on consignee.

Rgds,

ARSHAD, PERVEZ

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
Carpenter Technology Corporation
International Marketing

June 10, 1987

Attention: MR. KAZMI

Dear Mr. Kazmi:

The chemistry range for Carpenter Maraging 350 is as follows:

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<th>Minimum</th>
<th>Maximum</th>
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<tr>
<td>Manganese</td>
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<tr>
<td>Silicon</td>
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<td>MIL</td>
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Specialty Alloy Maraging 350 Steel

Diameter 150 mm Hot Rolled Annealed Turned Rounds

Specification: MIL-S-46650 REV C.

Sincerely,

[Signature]

Lawrence P. Taylor
Commercial Manager - International

LPT/117

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
**CERTIFICATE OF AUTHENTICATION**

*Other Official*

RELEASED IN FULL

**INVOICE / STATEMENT**
**FACTURE / ÉTAT DE COMPTE**

**TELE-EXPERTS INC.**

239 Sheppard Ave., East

Suite 204; Willowdale, Ontario

M2N 3A8 Tel. (416) 226-5553

---

**DATE**

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PAST DUE/PASSE DÛ  CURRENT/COURANT  BALANCE/SOLDE

---

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
**INVOICE / STATEMENT**

**FACTURE / ÉTAT DE COMPTE**

**TEL-EXPERTS INC.**

239 Sheppard Ave., East

Suite 204, Willowdale, Ontario

M2N 3A8 Tel. (416) 226-5553

**DATE**: 12/30/1986

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**PLEASE NOTE TERMS OF PAYMENT - 10 DAYS**

**PAST DUE/PASSE DU**: 99.95

**CURRENT/COURANT**: 335.81

**BALANCE/SOLDE**: 435.76

**PLEASE REMIT TO/SANS:**

**TEL-EXPERTS**

239 Sheppard Ave., East

Suite 204, Willowdale, Ontario

M2N 3A8
### INVOICE / STATEMENT
### FActURE / ÉtAT DE COMpte

#### TEL-EXPERTS INC.
239 Sheppard Ave., East  
Suite 204, Willowdale, Ontario  
M2N 3A8 Tel. (416) 226-3553

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**REVIEW AUTHORITY:** Sharon Ahmad, Senior Reviewer

UNCLASSIFIED U.S. Department of State  Case No. M-2008-00012  Doc No. C17625817  Date: 03/14/2013
**INVOICE / STATEMENT**

**FACTURE / ÉTAT DE COMPTE**

**TEL-EXPERTS INC.**

239 Sheppard Ave., East
Suite 204, Willowdale, Ontario
M2N 3A8 Tel. (416) 226-5553

**DATE:** 03/14/2013

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**PAST DUE/PASSE DU**

**CURRENT/COURANT**

**BALANCE/SOLDE**

**PLEASE REMIT TO:**

**TEL-EXPERTS INC.**

239 Sheppard Ave., East
Suite 204, Willowdale, Ontario
M2N 3A8
**INVOICE / STATEMENT**
**FACTURE / ÉTAT DE COMPTE**

**TEL-EXPERTS INC.**
239 Sheppard Ave., East
Suite 204, Willowdale, Ontario
M2N 3A8Tel: (416) 226-5553

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**FAX SPECIAL!**
WE DISTRIBUTE TOSHIBA FAX,
COMPACT!FEATURE-PACKED!FAST.
CALL FOR FURTHER INFORMATION.

**THIS ACCOUNT IS NOW OVERDUE**

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**PLEASE REMIT TO**
**TEL-EXPERTS INC.**
239 Sheppard Ave., East
Suite 204, Willowdale, Ontario
M2N 3A8

**REMITTANCE ADVISORY**
**AVIS DE PAIEMENT**

**PAGE 3**
ATTN: LARRY TAYLOR

PLEASE PREPARE 27 TO 28,000 LBS FOR THE 1ST PART OF THE SHIP'IT ON JUL
10. WE WILL PICK UP REMAINDER OF 25,000 LBS IN 2ND SEGMENT.

RODS:

A. PERVEZ
TLX 06-006666 TOR

* CARTECH RDC

**********************************************************************

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer
I, A. Pervaiz, hereby authorize the CNFM to negotiate on our behalf for the purchase of the Intergraph Systems 2-OFF for Pakistan. Final GIGs will be discussed after hearing from the Export Licence and other formalities. However, this Telex does not bind us to finally purchase the systems. As you will appreciate, that final decision rests with the enduser.

M. A. Khan
[signature]

TELEX
04986766 TOR

CALL FOR ALL USA TRAFFIC
NFO CALL USA 62200 CODE 1710

REVIEW AUTHORITY: Sharon Ahmad, Senior Reviewer